# COACHING FOR EXCELLENCE

### **OBJECTIVE**

• To help new leaders develop the leadership skills to increase their team's performance, involvement and accountability through effective coaching.

# WHO SHOULD ATTEND

- Owners
- Supervisors
- Managers

### **SESSION DETAILS**

- One half day session
- Between 10-20 participants
- Interactive, multimedia format

### **BENEFITS TO BUSINESS**

- Provides new leaders with tools to deliver effective feedback and professional coaching
- Addresses the key obstacles that prevent effective coaching
- Learn a just-in-time coaching approach and how to deliver FAB feedback

# **PROGRAM AT A GLANCE**

This interactive and engaging workshop will provide new leaders with the coaching skills and best practice tools to develop team members through effective job coaching. Participants will gain a solid understanding of coaching techniques that will enable them to develop and grow their teams for better organizational results

# **Coaching Defined**

Identify the benefits of using just in time coaching while identifying how to overcome obstacles that cause coaching avoidance

### **Strategies for Coaching**

Explore how to maximize coaching results utilizing the most effective strategies to address both formal and informal coaching sessions

# **Coaching Process**

Learn the 3 step coaching process and how to apply the process and best practice tools to attain immediate results

# **Coaching Simulation**

Practice real-world coachable moments incorporating the coaching process

